

R-21-2016 – Resolution Authorizing a Contract with Teltronic, Inc. for the Purchase of Radios for Police Vehicles

**City of Glenarden, Maryland
2016 Legislation**

Resolution No: R-21-2016
Sponsor: Maxine Phifer, Council President
Co-Sponsor: At the Request of the Administration
Session: Regular Session
Date of Introduction: December 14, 2015

Resolution Authorizing a Contract with Teltronic, Inc. for the Purchase of Radios for Police Vehicles

WHEREAS, the City of Glenarden, Maryland (“the City”) maintains a Police Department (“Police Department”) for the protection of the public health, safety and welfare; and

WHEREAS, in order to protect the public health, safety and welfare, the Police Department must maintain an adequate number of police vehicles; and

WHEREAS, the Police Department is in need of two new police vehicles; and

WHEREAS, the two new police vehicles are in need of certain equipment to properly serve the needs of the Police Department, including radios; and

WHEREAS, Section 818 of the City Charter requires that the City engage in a competitive bidding process for the procurement of goods and services with an estimated cost exceeding \$2,000, except that whenever a federal, state, county or local government, or any agency thereof, whose purchasing policies are comparable to those of the City, has conducted a bid and awarded a contract, the City may purchase by contract the bid item at the bid price from the successful bidder, subject to the approval of the Mayor and Council; and

WHEREAS, Prince George’s County, Maryland has conducted a competitive bidding process and awarded a contract to Teltronic, Inc. for the purchase of radios for police cars; and

WHEREAS, Prince George’s County, Maryland’s purchasing policies are comparable to those of the City; and

WHEREAS, the Council declares that the provisions of Section 818 (B) of the City Charter have been satisfied so as to justify the waiver of the competitive bidding process required by Section 818 (A) of the City Charter; and

WHEREAS, Teltronic, Inc. was the successful bidder for the State contract with respect to police vehicle equipment and has submitted a quote for the purchase of certain equipment for police vehicles, attached hereto as Exhibit A; and

WHEREAS, Section 815 of the City Charter gives the City the power to borrow money from time to time upon the credit of said corporation as may be necessary for the carrying out of municipal

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47 purposes, as long as the aggregate amount of money borrowed under Section 815 of the City Charter
48 does not exceed One Hundred Twenty-Five Thousand Dollars (\$125,000) and the term of the
49 promissory note or certificate does not exceed five (5) years, among other restrictions; and
50

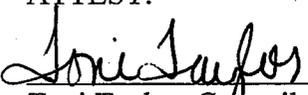
51 **WHEREAS**, the current amount of money borrowed under Section 815 of the City Charter is
52 approximately Thirty-Two Thousand Dollars (\$32,000).
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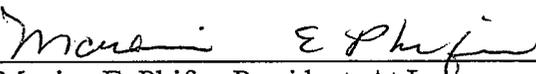
54 **NOW, THEREFORE, BE IT RESOLVED**, by the City Council of Glenarden, Maryland
55 sitting in Regular Session this 14th day of December, 2015:
56

- 57 1. That the Mayor be and is hereby authorized to sign a contract, in a form acceptable to the
58 City Attorney, with Teltronic, Inc. for the equipment listed in Exhibit A in the total amount
59 of Eight Thousand Sixty and 00/100 Dollars (\$8,060.00) provided that the authorization to
60 enter into said contract be and is hereby contingent upon the City Council's authorization
61 by ordinance for the Mayor and Treasurer to execute a short-term note or certificate of
62 indebtedness for a loan in accordance with Section 815 of the City Charter; and
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- 64 2. That this Resolution shall take effect immediately upon adoption.
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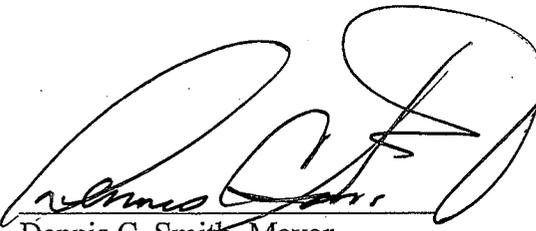
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67 Date Approved: December 14, 2015 City Council of the City of Glenarden
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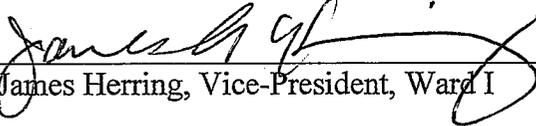
69 ATTEST:

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71 _____
72 Toni Taylor, Council Clerk
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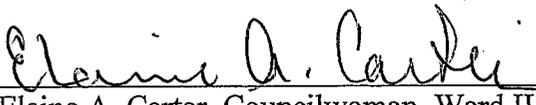


Maxine E. Phifer, President, At Large

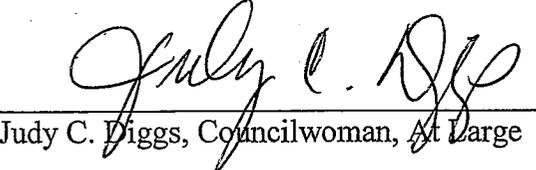
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75 
76 _____
77 Dennis C. Smith, Mayor
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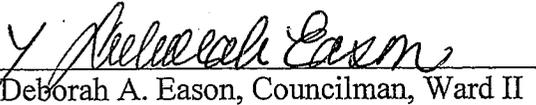
James Herring, Vice-President, Ward I



Elaine A. Carter, Councilwoman, Ward II



Judy C. Diggs, Councilwoman, At Large



Deborah A. Eason, Councilman, Ward II



Jennifer A. Jenkins, Councilwoman, Ward II

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Carolyn Smallwood, Councilwoman, Ward I

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Votes:

Yes	<u>-7-</u>
No	<u>-0-</u>
Abstain	<u>-0-</u>

APPROVED AS TO FORM AND LEGAL SUFFICIENCY

this ____ day of _____, 2015:

Elissa D. Levan, City Attorney

Phil ODonnell

From: Kenneth Richardson
Sent: Wednesday, October 28, 2015 4:12 PM
To: Phil ODonnell
Subject: FW: APX7500 Mobile Pricing
Attachments: Glenarden PD_mob_10_28_15.xlsx

Price went up.

From: Diane Hall [mailto:diane.hall@teltronic.com]
Sent: Wednesday, October 28, 2015 2:04 PM
To: Kenneth Richardson
Subject: APX7500 Mobile Pricing

Hello,

My name is Diane Hall, and I am your Account Representative for Prince Georges County. I received an email from one of my co-workers indicating that you needed a price for two (2) APX7500 mobiles. Attached is your quote. Pricing, terms and conditions are based upon Prince George's County contract (ARO No. C-0891-06).

For installation, you may pay Teltronic directly for that (which is not included in the attached quote). Pricing for installation of the mobile is \$205.00 each vehicle. You will have to get the county to program your mobiles. It's probably best to get them programmed before installation, however, if that is not feasible, after installation will work as well.

You may fax or email me your purchase order and I will facilitate the order through Motorola.

Please email or call with any questions that you may have.

Thanks!
Diane Hall
Account Rep
Teltronic
410-458-0389 (cell)
240-581-5707 (fax)



MOTOROLA

Date: 10/28/2015

Price Quote

Prepared By: Diane Hall
Teltronic, Inc. Phone: (410) 458-0389

PREPARED FOR: K Richardson
COMPANY: Glenarden PD
PHONE: 240-832-5525
Glenarden PD
8600 Glenarden Pkwy
Glenarden, MD 20706

QTY	Model	Description	Unit Price	Extended
2	M30URS9PW1 N	7/800 SINGLE BAND APX7500	\$4,030.00	\$8,060.00
2	G806	ENH: IMBE ASTRO DIGITAL CAI OPERATION		
2	G51	ENH: ENHANCED SMARTNET OP APEX		
2	QA01648	ENH: ADVANCED SYSTEM KEY		
2	G361	ADD: P25 TRUNKING SOFTWARE		
2	GA00580	ADD: TDMA OPERATION		
2	G442	ADD: APX7500 O5 CONTROL HEAD		
2	G444	ADD: CONTROL HEAD SOFTWARE		
2	G67	ADD: REMOTE MOUNT MID POWER		
2	G628	ADD: REMOTE MOUNT CBLE 17 FT.		
2	G335	ADD: ANT 1/4 WAVE 762-870 MHZ		
2	W22	ADD: PALM MICROPHONE		
2	W432	ENH: SPKR INCREASED AUDIO POWER		
2	G78	ENH: 2 YR REPAIR SERVICE ADVANTAGE		

QUOTE TERMS AND CONDITIONS:

Pricing, terms and conditions are based upon Prince George's County, Maryland (ARO No. C-0891-06)

Please Make Purchase Order out to:

Motorola Solutions Inc.
Mike Ciampaglia
Diane Hall - Teltronic
7031 Columbia Gateway Drive
Columbia, Maryland 21046
Freight terms are FOB Destination; Title and Risk of Loss pass upon delivery. Invoice terms are Net 30; upon delivery
Quotes are exclusive of all installation and programming charges(unless expressly stated) and all applicable taxes.

Purchaser will not be responsible for shipping costs.
Ordered equipment may be returned for a full refund, less a 20% restocking fee, if the equipment is returned unused and undamaged in its original packaging within 45 days after shipment.
Prices quoted are valid for thirty(30) days from the date of this quote.

Motorola's standard equipment warranty which will be furnished upon request applies to all ordered equipment.
MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED.

IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.

Teltronic Service Provider Vendor Site Code 0219680

Pricing per the Prince Georges County Contract # C-0891-06